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**Re: FRONTEO, Inc.**

FRONTEO, Inc. ("FRONTEO") and Simpson Thacher & Bartlett LLP ("Simpson Thacher") have been collaborating on multiple e-discovery cases for approximately over the past eight years, and through such experience I gained the impression that FRONTEO is particularly outstanding in the following aspects:

1. Ability to handle Asian languages (both in technology and in communication with client companies and their legal counsel);
2. The support structures offered to its client companies and their legal counsel (24/7 support between Asian countries (Japan, South Korea and Taiwan) and the United States); and
3. Efforts to develop leading technologies in the industry (daily efforts to improve customer services).

Regarding item 1 above, handling of Asian languages, it is essential in e-discovery to be able to fully handle (a) character codes distinctive to Japan and other Asian countries as well as (b) e-mail systems and programs unique to particular regions and companies. To date, from my experience, serious issues have never occurred with the technology of FRONTEO, and based on its track record and the number of cases it has handled to date in Japan and in other Asian countries, I believe that FRONTEO has abundant experience in e-discovery and has accumulated necessary know-how.

Regarding item 2 above, support structures, reliability and speed are required in cases involving e-discovery, and I have had many experiences to date in cases involving urgent matters or where technological responses were necessary in which FRONTEO's responses were extremely quick and helpful for the progress of the case.

Regarding item 3 above, efforts to develop leading technologies in the industry, FRONTEO has been working hard on a daily basis to improve technical solutions, for example, FRONTEO was a pioneer in introducing to Asian countries the Predictive Coding, an advanced analytical method that is considered as effective in improving the accuracy and efficiency of e-discovery for client companies, and, in addition, as one of the users, I personally have a sense that the user-friendliness of FRONTEO's e-discovery software has improved significantly in recent years.

Simpson Thacher will, by collaborating with teams specializing in e-discovery support from the client perspective such as FRONTEO, continue to work hard to alleviate the burden of its client companies in cases including international litigation, arbitration and government investigations.

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Mr. Kumamoto, based in Tokyo, is a member of the Asia Litigation Practice Group of Simpson Thacher & Bartlett LLP.

He was engaged in banking operations in Japan and in the United States at the Long-Term Credit Bank of Japan (now Shinsei Bank) and Mizuho Corporate Bank (now Mizuho Bank) before joining Simpson Thacher. He represents and supports Japanese companies in international litigation, arbitration as well as government investigations, while also providing legal advices in the areas of M&A and capital markets.

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